



**THE INSTITUTE OF
Company Secretaries of India**
भारतीय कम्पनी सचिव संस्थान
IN PURSUIT OF PROFESSIONAL EXCELLENCE
Statutory body under an Act of Parliament
(Under the jurisdiction of Ministry of Corporate Affairs)

Course on Commercial Contract Management and Drafting of Contracts

Dear Student,

The Institute in its continuous endeavour to enrich the knowledge base of students, has introduced an online course on **Commercial Contract Management and Drafting of Contracts**. The course focuses on acquainting the participants with introductory knowledge related to **Contract Drafting, Negotiation Skills, Tender Responding and Contract Management**, thereby facilitating effective negotiation and management of commercial contracts.

The curriculum, *inter alia*, adopts a focused approach towards understanding the legal and commercial aspects of contracting, including contract drafting techniques, negotiation processes, risk mitigation, bids and tender-related aspects.

An e-Certificate will also be issued to participants upon successful completion of the course. Further, the Institute has also on-boarded this course on the **SWAYAM Plus Portal**, making it accessible to a wider learner community.

The detailed information regarding the course is available at: <https://icsi.edu/home/swayam/>

Students are encouraged to enrol and take advantage of this opportunity to enhance their professional capabilities.

Team ICSI

Vision

"To be a global leader in promoting good corporate governance"

Motto

सत्यं वद। धर्मं चर। ब्रह्मक्षेत्रेणैव न्यस्यते। एतद्ब्रह्म। त्वां श्रेयसायनम्।

Mission

"To develop high calibre professionals facilitating good corporate governance"