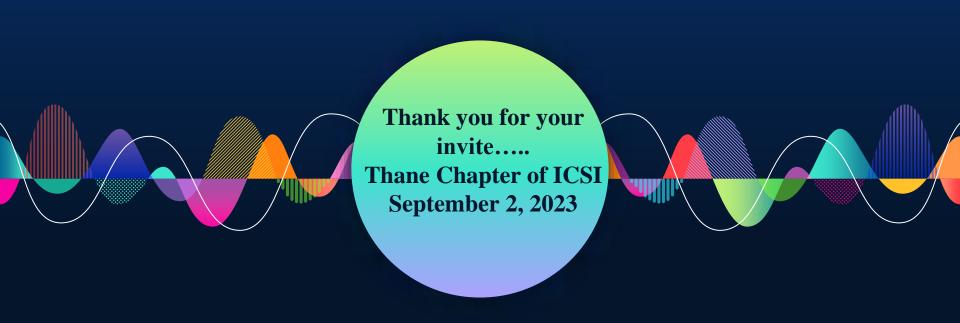
Related Party Transactions

Anshul Jain Company Secretary, Mumbai







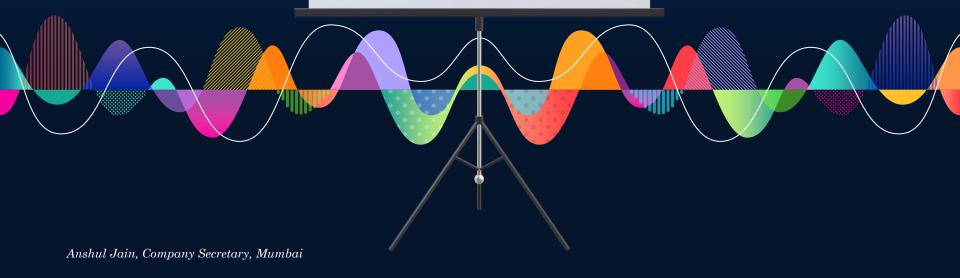
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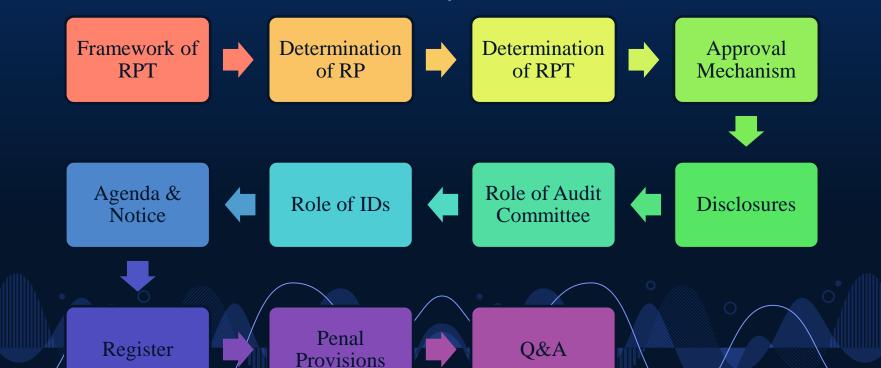
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Slide style from https://slidescarnival.com/



Famework of Presentation





Anshul Jain, Company Secretary, Mumbai

Framework of RPTs



Framework of RPTs

Section 2(76)

Section 177

Section 188

Regulation 2(1)(zb)

Regulation 2(1)(zc)

Regulation 2(1)(zd)

Regulation 23

AS-18

IndAS-24

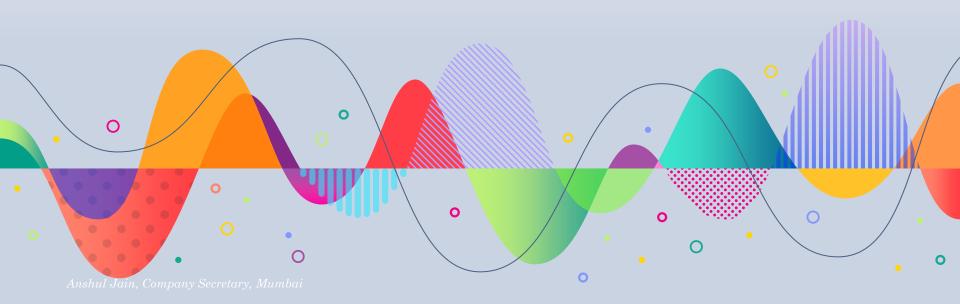
Companies Act, 2013

SEBI LODR

Accounting Standards

Related Party Transactions

Determination of Related Party







Three Parts

Individual Information

Non-Individual Information

Subjective

Accustomed to Act





Individual Information

Director

Relative of Director

KMP

Relative of KMP

Anshul Jain, Company Secretary





Individual Information

Director of Holding Company

Relative of director of Holding Company

KMP of Holding Company Relative of KMP of Holding Company

Except
Independent
Director
Anshul Jain, Company Secretary

Except relative of Independent Director





Individual Information

Firm of which Partner

Private Company in which

Relative Relative Relative Relative Relative Relative Director Director Manager of Director Manager is Director Director Manager Manger Director Manager member director member director member director member Anshul Jain, Company Secretary,



Break the Definition - \sim \sim \sim

Individual Information

Public Company in which

Director + Relative

Holds > 2%

Manager + Relative

Holds > 2%

Director is director

Manager is director





Non-Individual Information

Subjective

Body Corporate

Fellow Subsidiary

Investing Company*

Venturer Company*

Accustomed to Act

Holding

Subsidiary

Associate

*The investing company or the venturer of a company means a body corporate whose investment in the company would result in the company becoming an associate company of the body corporate

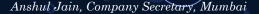


- A Limited is a subsidiary of H Limited, A Limited is having 6 directors whereas H Limited is having 8 directors out of which 3 are independent
- Mr. X is manager of A Limited
- Assume all 14 directors and Mr. X are having 8 relatives
- One of the director of A Limited is partner of a firm XYZ



- Mr. X is member of B Private Limited
 - A Limited is having 3 subsidiaries
- S Limited is a subsidiary of H Limited

Calculate Number of Related Parties in relation to A Limited.

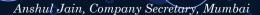


See the numbers....!



- A Limited is a subsidiary of H Limited, A Limited is having 6 directors whereas
 - H Limited is having 8 directors out of which 3 are independent -1, 6, 5
- Mr. X is manager of A Limited 1
- Assume all 11 directors and Mr. X are having 8 relatives 96
- One of the director of A Limited is partner of a firm XYZ 1
- Mr. X is member of B Private Limited 1
 - A Limited is having 3 subsidiaries 3
 - S Limited is a subsidiary of H Limited 1
 - A Limited and H Limited are also having CEO, CFO and CS with 8 relatives each 54

Total Related Parties are 169



Related Party -2(1)(zb) of LODR



Related party defined under S 2(76) of the CA, 2013

Related Party under applicable accounting standards (AS/IND-AS)

Any person or entity belonging to the promoter or promoter group of the listed entity and holding 20% or more of shareholding in the listed entity

Deemed Related Party -2(1)(zb) of LODR w.e.f. April 1, 2022



Deemed Related Party

any person or entity forming a part of the promoter or promoter group of the listed entity

any person or any entity, holding equity shares >20% (>10% w.e.f. April 1, 2023) In the listed entity either directly or on a beneficial interest basis as provided under section 89 of the Companies Act, 2013, at any time, during the immediate preceding financial year

Related Party – AS-18

enterprises that directly, or indirectly through one or more intermediaries, control, or are controlled by, or are under common control with, the reporting enterprise (this includes holding companies, subsidiaries and fellow subsidiaries)

75

associates and joint ventures of the reporting enterprise and the investing party or venturer in respect of which the reporting enterprise is an associate or a joint venture

individuals owning, directly or indirectly, an interest in the voting power of the reporting enterprise that gives them control or significant influence over the enterprise, and relatives of any such individual;

key management personnel and relatives of such personnel; and

enterprises over which any person described in (c) or (d) is able to exercise significant influence. This includes enterprises owned by directors or major shareholders of the reporting enterprises and enterprises that have a member of key management in common with the reporting enterprise.

Related Party – IndAS-24



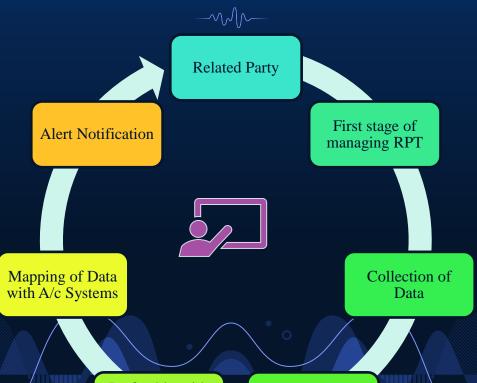
A person or a close member of that person's family is related to a reporting entity if that person

has control or joint control of the reporting entity; or

has significant influence over the reporting entity; or

is a member of the key management personnel of the reporting entity or of a parent of the reporting entity.

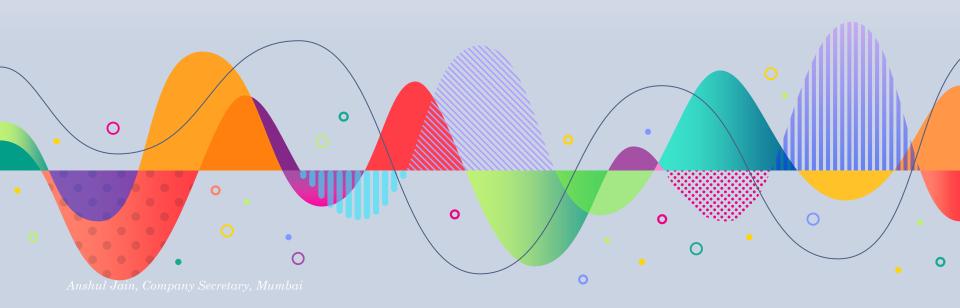
Determination of Related Party



Preferably with PAN & Folio / Client Details

Updation of Data

Determination of Related Party Transaction



What is Transaction?



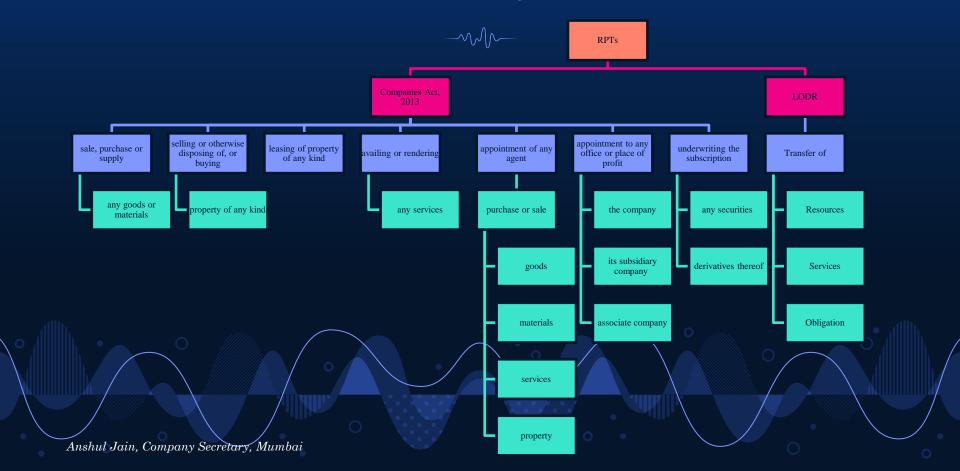
Contract or Arrangement between two or more parties

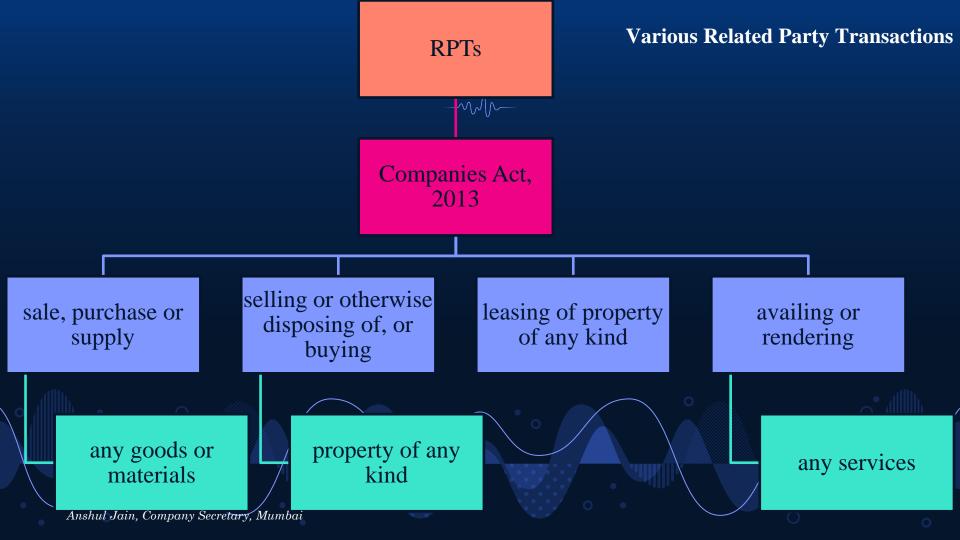
Related Party Transaction in the context of companies means transaction between the company and its related parties

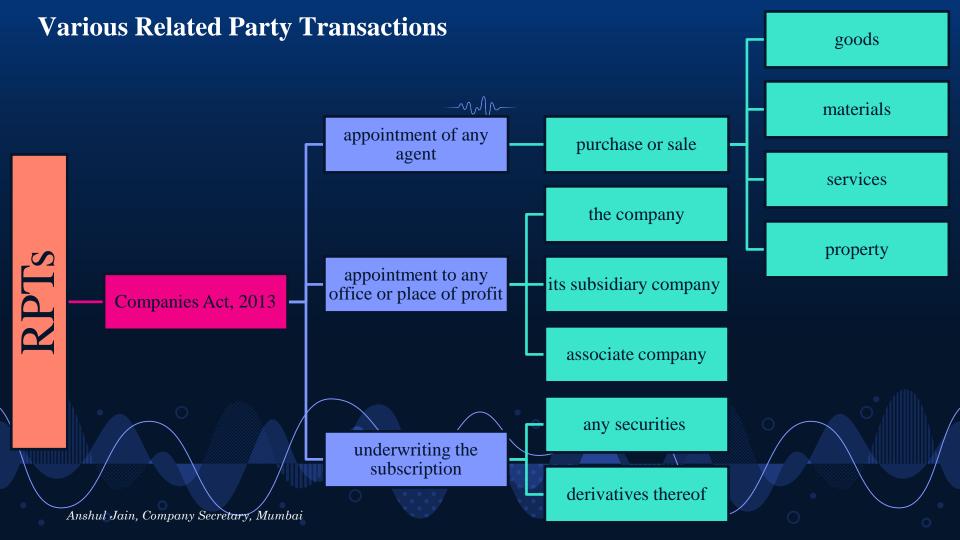
'contract' envisages a written / formal binding document, 'arrangement' may be with or without a written document

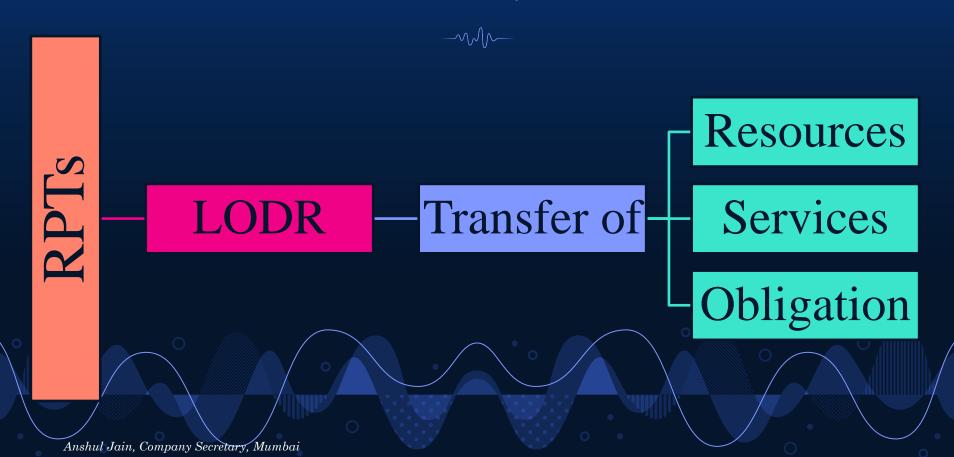
Every transaction with related party is related party transaction, however, approval mechanism may be different and situational

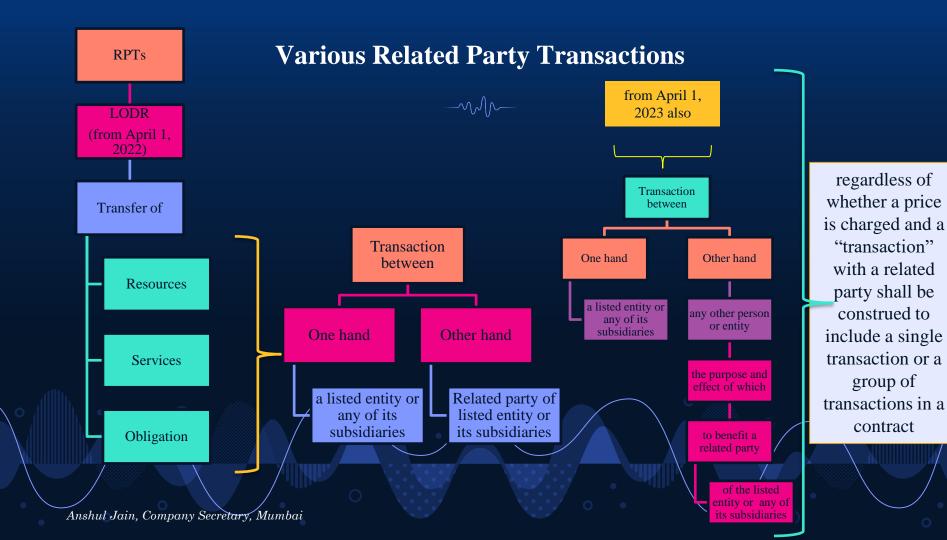
Transactions with related parties need not always be disadvantageous to the parties concerned. The concern arises only when there is abuse of a related Anshul Jain, Company Secretary, Mumbal













Listed Holding Company

Approval

Subsidiary of Listed Entity

One Side

Mr. X
Director of
Subsidiary

M/s XYZ is partnership Firm

Mr. Y son of
Mr. X,
Partner of
XYZ

Other Side

One Side

Other Side

Listed Holding Company Another
Company –
(Non-RP)

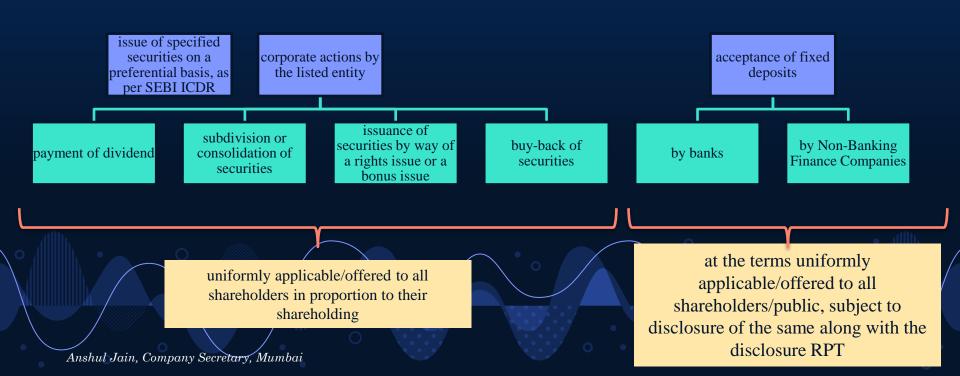
Lease Agreement Sub-leasing restricted except for subsidiaries

Beneficiaries are subsidiaries i.e. RPs

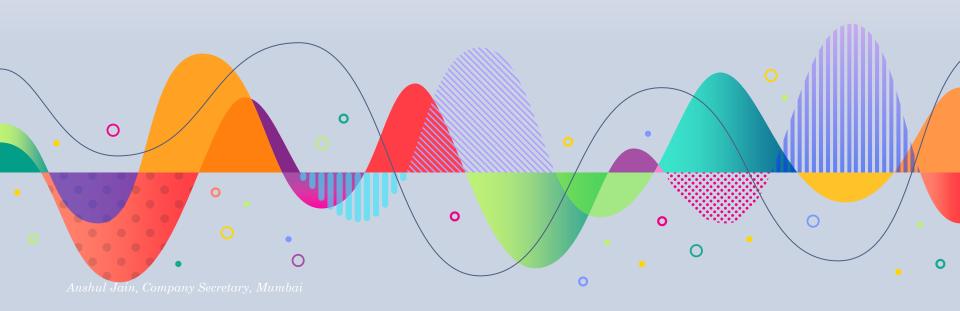
Approval

Not Related Party Transaction (w.e.f. April 1, 2022)



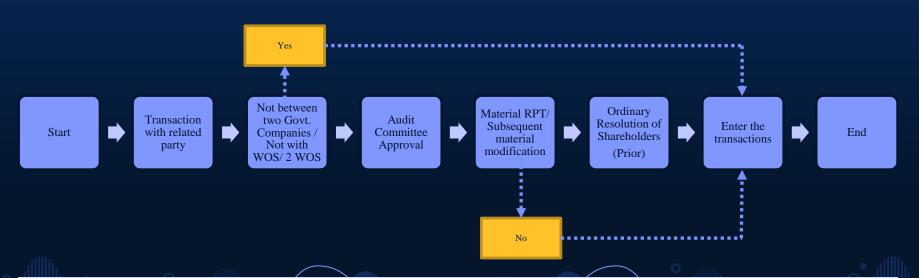


Approval Mechanism



Approval Mechanism of Related Party Transactions and Listed Companies



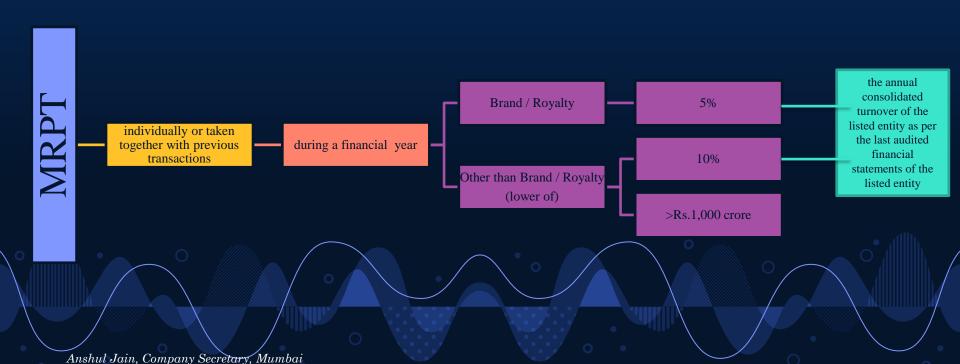


prior approval of shareholders of the listed entity shall not be required for a related party transaction to which the listed subsidiary is a party but the listed entity is not a party, if regulation 23 and regulation 15(2) of LODR is applicable to such listed subsidiary

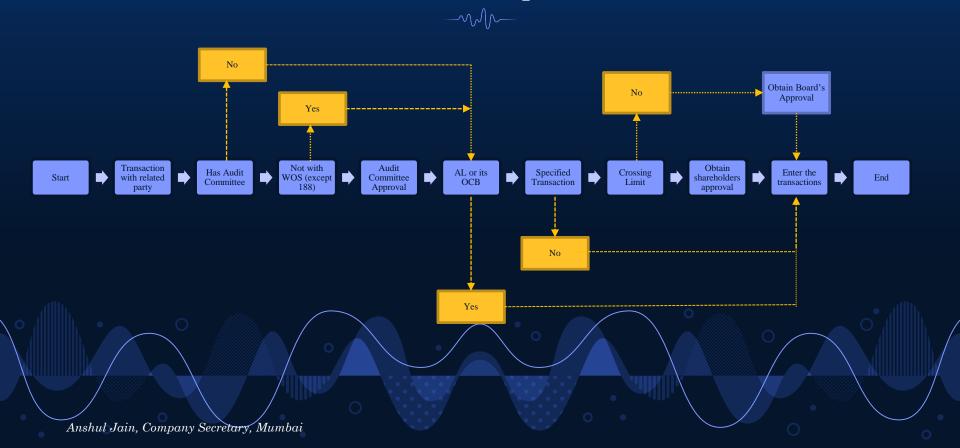
For related party transactions of unlisted subsidiaries of a listed subsidiary as referred to above, the prior approval of the audit committee of the listed subsidiary shall suffice

Material Related Party Transactions Listed Companies

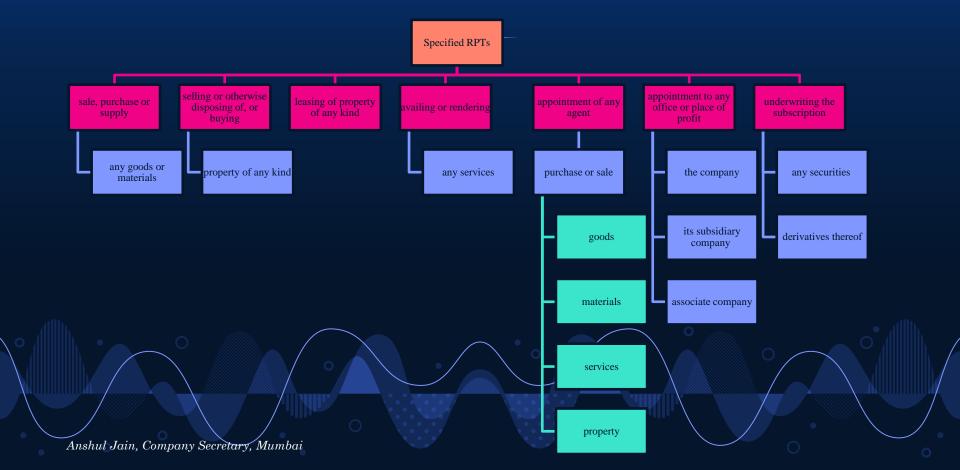




Approval Mechanism of Related Party Transactions Unlisted Companies



What are specified transactions – unlisted companies



What is "its Ordinary Course of Business"?

As per Black's Law Dictionary, "Ordinary course of business" means: -

- normal routine in managing trade or business
- MOA is not conclusive for deciding whether an activity
- Frequency of the activity is sought to be highlighted
- It should be a continuous activity carried out in a normal organised manner





The following factors may be considered

- Whether the activity is covered in the objects clause of the MOA;
- Whether the activity is in furtherance of the business;
- Whether the activity is normal or otherwise routine for the particular business;
- Whether the activity is repetitive/frequent;
- Whether the income earned from such activity is treated as business income in the company's books of accounts;
- Whether the transactions are common in the particular industry

Section 185 of the Companies Act, 2013:

- (3) Nothing contained in subsections (1) and (2) shall apply to
- (b) a company which in the ordinary course of its business provides loans or gives guarantees or securities for the due repayment of any loan and in respect of such loans an interest is charged at a rate not less than the rate of prevailing yield of one year, three year, five year or ten year Government security closest to the tenor of the loan;



Section 188 of the Companies Act, 2013:



Provided also that nothing in this sub-section shall apply to any transactions entered into by the company in <u>its</u> ordinary course of business other than transactions which are not on an arm's length basis.

Arm's length basis does not mean arm's length price as price is just one of the components of the terms of dealing with the other party and there are several other matters which need to be considered. For example, in case of trading of goods, the price charged to both related and unrelated party is Rs. 100 per unit. Based on the price charged, it may seem to be an arm's length transaction.

However, if the credit period granted to an unrelated party is 15 days whereas to a related party it is 6 months, it will not be considered as an arm's length transaction. The transaction as a whole and the entire bundle of the terms and conditions needs to be considered for determining whether the transaction is on an arm's length basis.



In the case of *Iljin Automative Private Limited v. Asst. Commissioner of Income Tax (2011) 16 Taxmann.Com 225*, the Court opined that "the determination of 'arm's length price' seeks answer to the question – What would have been the price if the transactions were between two unrelated parties, similarly placed as the related parties in so far as nature of product, and terms and conditions of the transactions are concerned?"

The Bangalore Bench of the Income Tax Appellate Tribunal in the case of *Filtrex Technologies Private Limited v. Asst. Commerssioner of Income Tax IT (TP) A No. 469/Bang/2017* held that acceptance of arm's length price declared by one party cannot preclude the Revenue from examining arm's length price in the hands of the other party to the same transaction.

Threshold for Shareholder's Approval



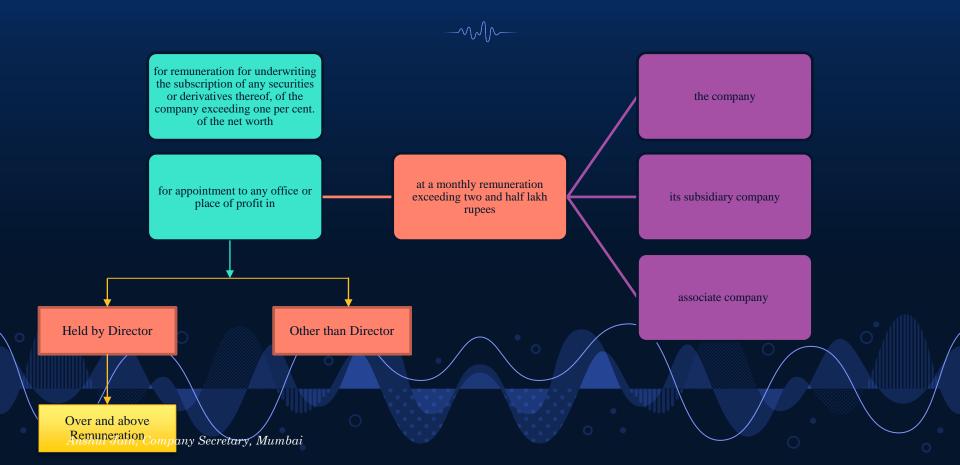
sale, purchase or supply of any goods or materials, directly or through appointment of agent, amounting to ten per cent. or more of the turnover of the company

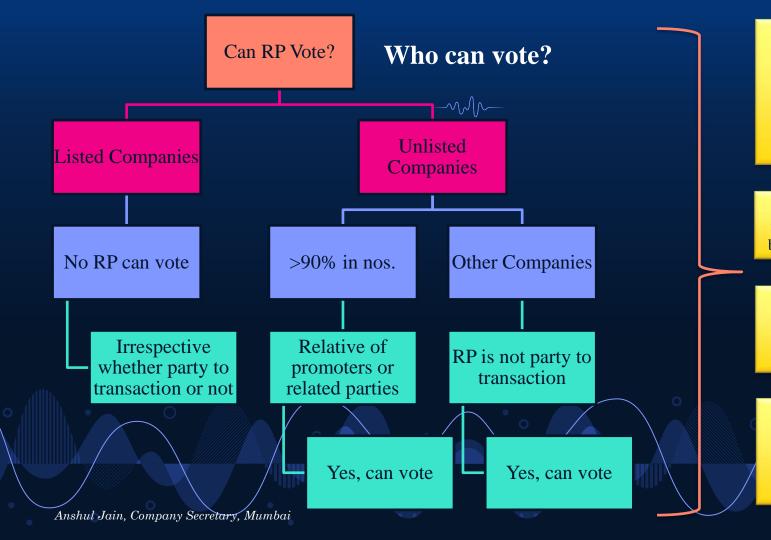
selling or otherwise disposing of or buying property of any kind, directly or through appointment of agent, amounting to ten per cent. or more of net worth of the company

leasing of property of any kind amounting to ten per cent or more of the turnover of the company availing or rendering of any services, directly or through appointment of agent, amounting to ten per cent. or more of the turnover of the company

the limits specified above shall apply for transaction or transactions to be entered into either individually or taken together with the previous transactions during a financial year

Threshold for Shareholder's Approval





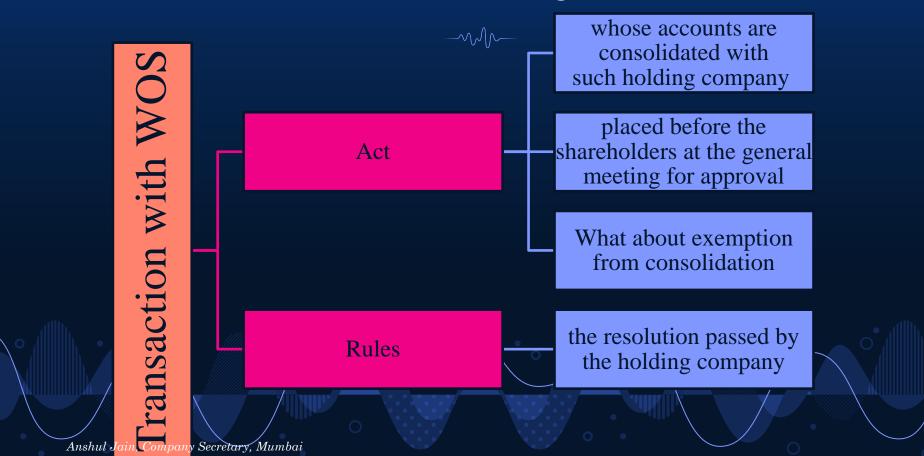
Can related parties
vote for not
approving the
resolution or they
can't participate in
the voting process
only?

In case of WOS, resolution to passed by which company?

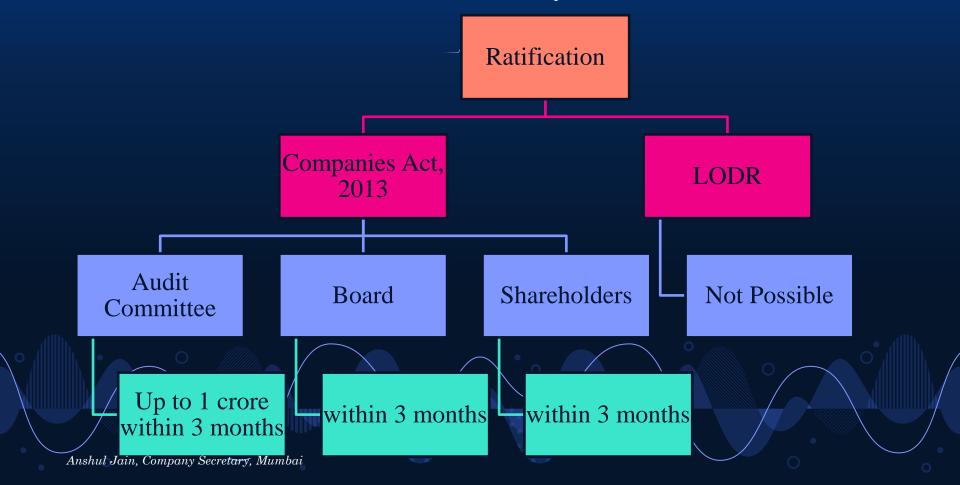
Interested director not to present in the meeting during the discussions

In case of AC: Only members who are IDs can vote (effective from January 1, 2022)

Transaction between Holding and it's WOS



Ratification of Related Party Transactions



SEBI Clarification on RPTs

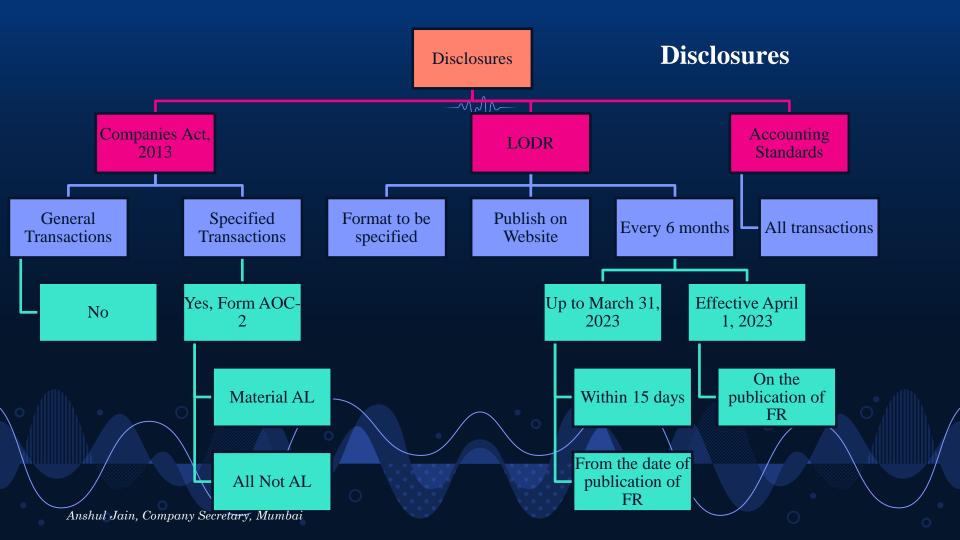
For an RPT that has been approved by the audit committee and shareholders prior to April 1, 2022, there shall be no requirement to seek fresh approval from the shareholders.

an RPT that has been approved by the audit committee prior to April 1, 2022 which continues beyond such date and becomes material as per the revised materiality threshold shall be placed before the shareholders in the first General Meeting held after April 1, 2022

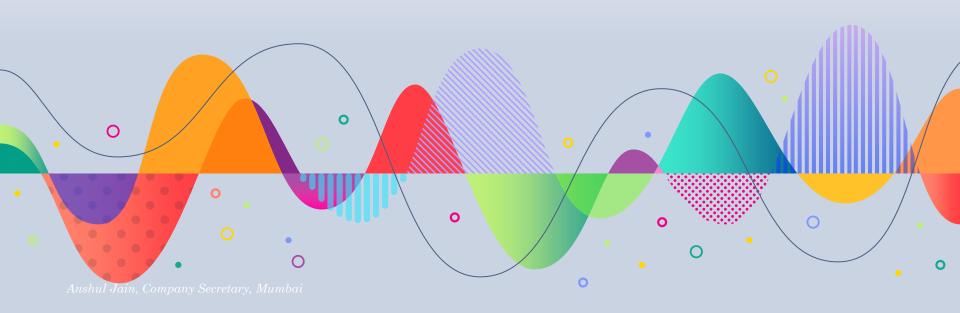
an RPT for which the audit committee has granted omnibus approval, shall continue to be placed before the shareholders if it is material in terms of Regulation 23(1) of the LODR Regulations

Disclosures

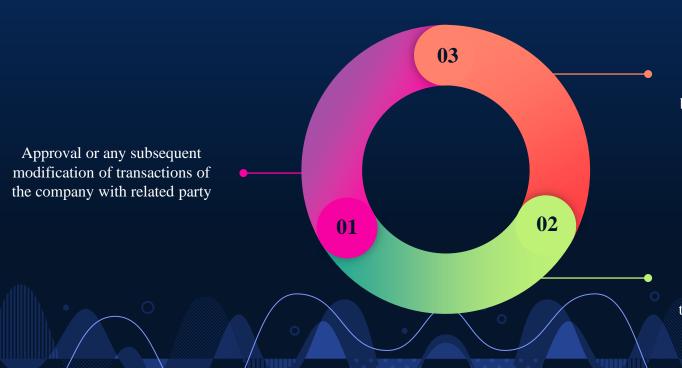




Role of Audit Committee



Terms of Reference of Audit Committee



Audit Committee may make omnibus approval for related party transactions proposed to be entered into by the company

In case of transaction, other than transactions referred to in section 188, and where Audit Committee does not approve the transaction, it shall make its recommendations to the Board

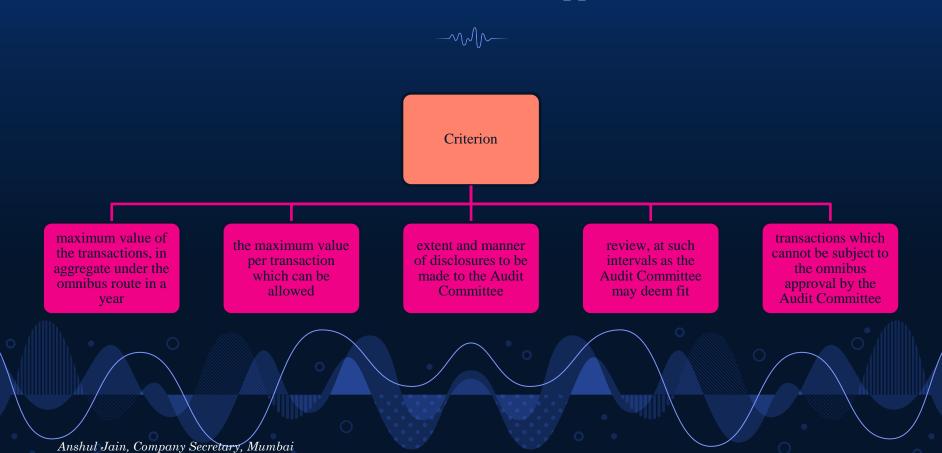
Anshul Jain, Company Secretary, Mumbai

Criterion of Omnibus Approval

Criterion Approved by the Board After Recommendation of AC

repetitiveness of the transactions (in past or in future) justification for the need of omnibus approval

Criterion of Omnibus Approval



Omnibus Approval

Name of the related parties

Nature and duration of the transaction

Nature and duration of the transaction

Maximum amount of transaction

the indicative base price or current contracted price and the formula for variation in the price, if any

Any other relevant information

Omnibus approval shall be valid for a period not exceeding one financial year and shall require fresh approval after the expiry of such financial year

Omnibus approval shall not be made for transactions in respect of selling or disposing of the undertaking of the company

The shareholders' approval of omnibus RPTs approval in AGM shall be valid upto the date of the next AGM for a period of not exceeding 15 months

In case on omnibus approval for material RPTs obtained from shareholders in general meetings other than AGMs, the validity of such omnibus approvals shall not exceed one year

Additional Requirements of Listed Entities

To define Material Modifications

To disclose it as part of the policy on materiality of related party transactions and on dealing with related party transactions

related party transaction to which the subsidiary of a listed entity is a party but the listed entity is not a party, shall require prior approval of the audit committee of the listed entity

- •if the value of such transaction whether entered into individually or taken together with previous transactions during a financial year exceeds ten per cent of the annual consolidated turnover, as per the last audited financial statements of the listed entity
- •if the value of such transaction whether entered into individually or taken together with previous transactions during a financial year, exceeds ten per cent of the annual standalone turnover, as per the last audited financial statements of the subsidiary (w.e.f. April 1, 2023)

prior approval of the audit committee of the listed entity shall not be required for a related party transaction to which the listed subsidiary is a party but the listed entity is not a party, if regulation 23 and regulation 15(2) of LODR is applicable to such listed subsidiary

•For related party transactions of unlisted subsidiaries of a listed subsidiary as referred to above, the prior approval of the audit committee of the listed subsidiary shall suffice

Information to be reviewed by the Audit Committee for approval of RPTs

Type, material terms and particulars of the proposed transaction

Name of the related party and its relationship with the listed entity or its subsidiary, including nature of its concern or interest (financial or otherwise)

Tenure of the proposed transaction (particular tenure shall be specified)

Value of the proposed transaction

The percentage of the listed entity's annual consolidated turnover, for the immediately preceding financial year, that is represented by the value of the proposed transaction

RPT involving a subsidiary, such percentage calculated on the basis of the subsidiary's annual turnover on a standalone basis shall be additionally provided

Information to be reviewed by the Audit Committee for approval of RPTs

If the transaction relates to any loans, inter-corporate deposits, advances or investments made or given by the listed entity or its subsidiary

- details of the source of funds in connection with the proposed transaction
- where any financial indebtedness is incurred to make or give loans, intercorporate deposits, advances or investments,(i) nature of indebtedness; (ii) cost of funds; (iii) tenure;
- applicable terms, including covenants, tenure, interest rate and repayment schedule, whether secured or unsecured; if secured, the nature of security
- the purpose for which the funds will be utilized by the ultimate beneficiary of such funds pursuant to the RPT

Information to be reviewed by the Audit Committee for approval of RPTs

Justification as to why the RPT is in the interest of the listed entity

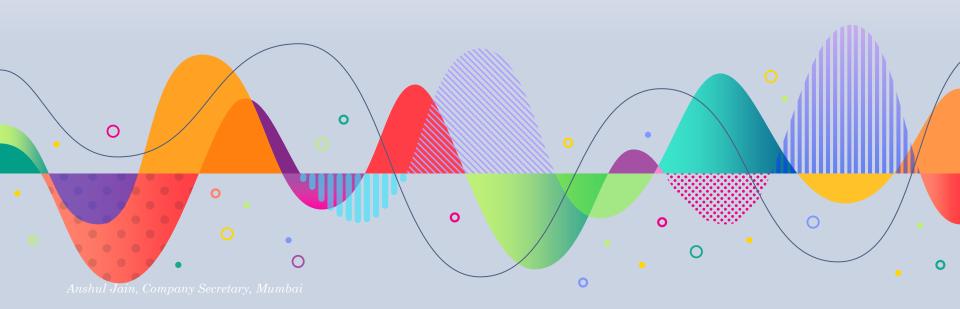
A copy of the valuation or other external party report, if any such report has been relied upon

Percentage of the counter-party's annual consolidated turnover that is represented by the value of the proposed RPT on a voluntary basis

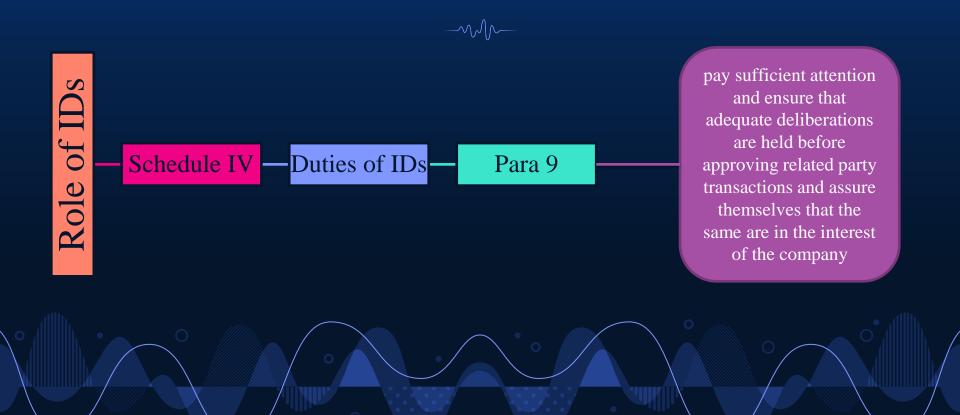
Any other information that may be relevant

The audit committee shall also review the status of long-term (more than one year) or recurring RPTs on an annual basis.

Role of Independent Directors



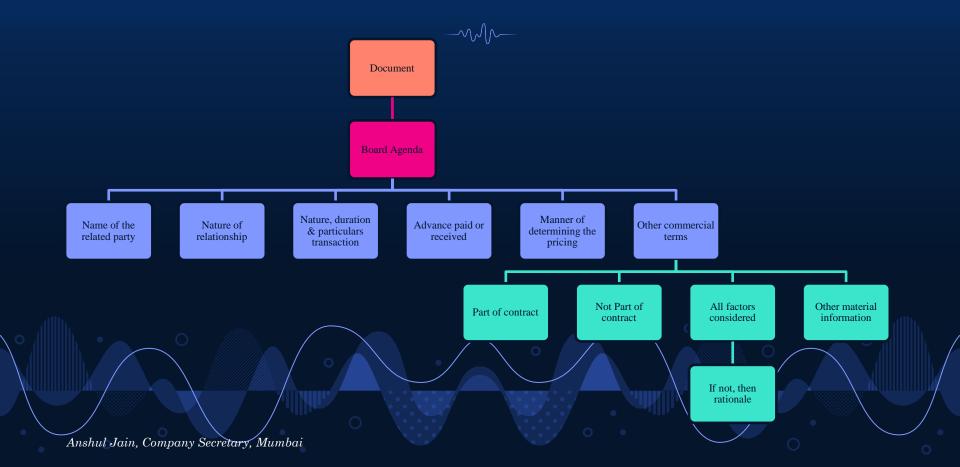
Duties of Independent Directors

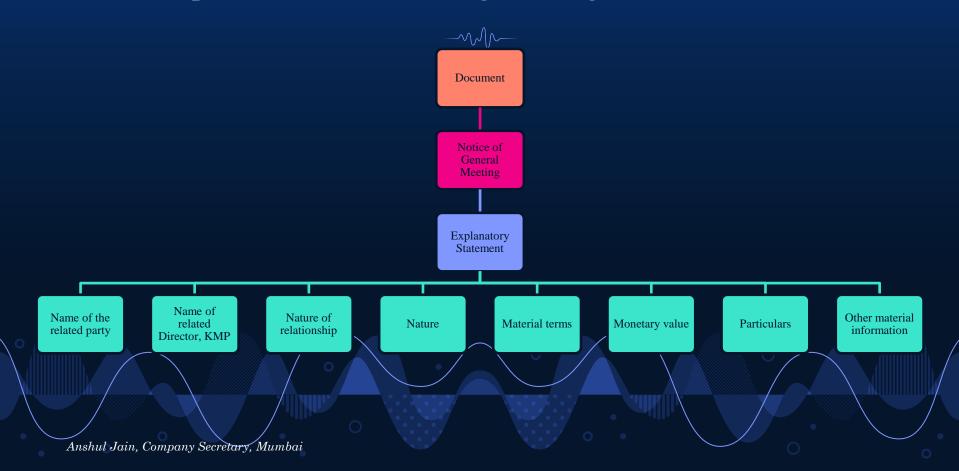


Anshul Jain, Company Secretary, Mumbai

Agenda and Notice







The explanatory statement contained in the notice sent to the shareholders for seeking approval for an RPT shall provide relevant information so as to enable the shareholders to take a view whether the terms and conditions of the proposed RPT are not unfavorable to the listed entity, compared to the terms and conditions, had similar transaction been entered into between two unrelated parties.

A summary of the information provided by the management of the listed entity to the audit committee;

Justification for why the proposed transaction is in the interest of the listed entity;

Where the transaction relates to any loans, inter-corporate deposits, advances or investments made or given by the listed entity or its subsidiary, the details specified under point 4(f) above; (The requirement of disclosing source of funds and cost of funds shall not be applicable to listed banks/NBFCs.)

A statement that the valuation or other external report, if any, relied upon by the listed entity in relation to the proposed transaction will be made available through the registered email address of the shareholders;

Percentage of the counter-party's annual consolidated turnover that is represented by the value of the proposed RPT, on a voluntary basis:

Any other information that may be relevant.

Register



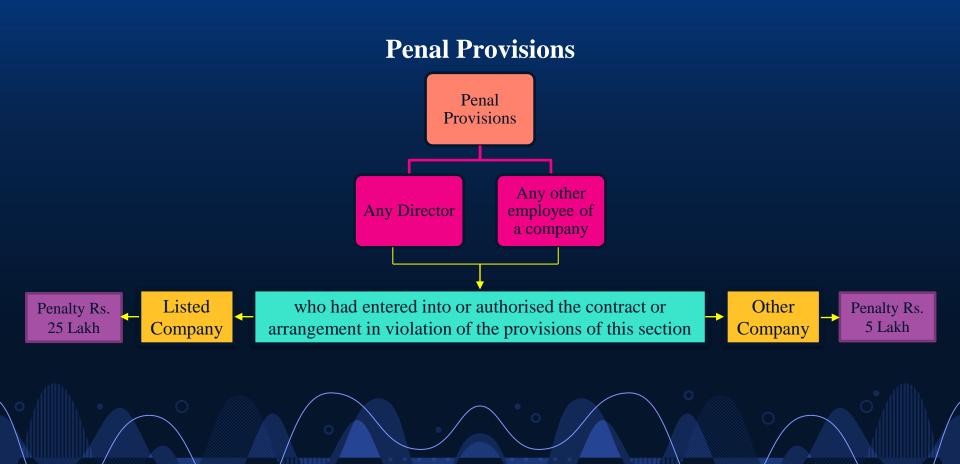
Register





Penal Provisions





A presentation by: Anshul Jain, Company Secretary, Mumbai







Anshul Kumar Jain II



anshulkumarjain@gmail.com

Happy to take any questions....

