

### **CONSULTATION PAPER**

On streamlining the process of monitoring of Offshore Derivative Instruments
(ODIs)/Participatory Notes (PNs)

## A. Background

- 1. SEBI had set out Conditions for issuance of Offshore Derivative Instruments (ODIs) through Regulation 22 of SEBI (Foreign Portfolio Investors) Regulations, 2014.
- 2. SEBI has been taking steps for streamlining and tightening the conditions for issuance and reporting of ODIs by FPIs registered with SEBI. A list of the measures taken by SEBI in this regard during recent past is given as follows:-
  - (a) The Regulation 22 (2) of SEBI (Foreign Portfolio Investors) Regulations, 2014 ("FPI Regulations") has been amended to ensure that transfer of ODIs are done to persons subject to fulfilment of Regulation 22 (1) of FPI Regulations and prior consent of the FPI is obtained for such transfer, except when the persons to whom the ODIs/PNs are to be transferred to are pre-approved by the FPI itself.
  - (b) Vide a circular dated June 10, 2016, SEBI has issued instructions on Know Your Client (KYC) norms for ODI subscribers, transferability of ODIs, reporting of suspicious transactions, periodic review of systems and modified ODI reporting format. The circular inter alia advises as follows:
    - Applicability of Indian KYC/AML norms for Client Due Diligence: ODI Issuers shall now be required to identify and verify the beneficial owners (BO) in the subscriber entities, who hold in excess of the threshold as defined under Rule 9 of the Prevention of Money-laundering (Maintenance of Records) Rules, 2005 i.e. 25 % in case of a company and 15 % in case of partnership firms/ trusts/ unincorporated bodies.
    - KYC Review: The KYC review shall be done on the basis of the risk criteria as determined by the ODI issuers.

- Suspicious Transactions Report: ODI Issuers shall be required to file suspicious transaction reports, if any, with the Indian Financial Intelligence Unit, in relation to the ODIs issued by it.
- Reporting of complete transfer trail of ODIs: ODI issuers shall also be required to report all intermediate transfers during the month in the monthly reports on ODIs.
- Reconfirmation of ODI positions: ODI Issuers shall be required to carry out reconfirmation of the ODI positions on a semi-annual basis. In case of any divergence from reported monthly data, the same should be informed to SEBI in format provided.
- Periodic Operational Evaluation: ODI Issuers shall be required to put in place necessary systems and carry out a periodical review and evaluation of its controls, systems and procedures with respect to the ODIs. A certificate in this regard should be submitted on an annual basis to SEBI by the Chief Executive Officer or equivalent of the ODI Issuer.
- (c) Vide a circular dated June 29, 2016, it was further clarified that ODI subscribers who have subscribed to ODIs under SEBI (Foreign Institutional Investors) Regulations, 1995 can continue to subscribe to ODIs under the FPI regime, subject to the condition that they comply with Regulation 22 of FPI Regulations and meet the eligibility criteria as laid down in the SEBI circular dated November 24, 2014 along with other norms which may be notified by SEBI from time to time. Those ODI subscribers which do not meet the aforementioned norms, including unregulated funds whose investment manager is appropriately regulated, can continue to hold the position till the date of expiry of such positions or till December 31, 2020, whichever is earlier. Such subscribers cannot take fresh positions or renew the old positions.
- (d) Pursuant to a meeting on April 26, 2017, the SEBI Board gave approval to insert an express provision in Regulation 22 (1) of the SEBI (FPI) Regulations, 2014 to prevent Resident Indians/NRIs or to the entities which are beneficially owned by Resident Indians/NRIs from subscribing to Offshore Derivative Instruments.

#### B. Impact of steps taken by SEBI in recent past.

As a result of the aforementioned steps taken by SEBI there has been a significant reduction in the notional value of Outstanding ODIs. The data in this regard is given as follows:-

# Outstanding Notional Value of Offshore Derivative Instruments (ODIs) Vs Assets Under Custody (AUC) of FPIs/deemed FPIs

[₹ Crore] Month Notional Notional Notional Notional Notional AUC Notional Notional of FPIs/ value of value value of value of value value of value of of of ODIs ODIs ODIs on ODIs on ODIs ODIs ODIs deemed on on on on on Equity \* Debt \* **Derivatives** FPIs# Equity, Equity & Equity, **Equity** & **Debt** Debt Debt Debt & **Derivatives** excluding **Derivatives** excluding **Derivatives** as % of B **Derivatives** as % of B В C1 C2 A1 A2 А3 A4 A5 30,054 2,200,837 Jan-16 231,317 171,732 141,679 59,585 10.5 7.8 Feb-16 132.063 217.740 160.946 28.883 56.794 2.043.139 10.7 7.9 Mar-16 223,077 169,470 137,779 31,692 2,224,537 10.0 7.6 53,606 Apr-16 212,132 161,280 131,627 29,653 50,852 2,281,346 9.3 7.1 May-16 215,338 160,867 131,951 28,916 2,348,618 9.2 54,471 6.8 Jun-16 210,731 161,379 133.294 28,085 49,352 | 2,387,685 8.8 6.8 Jul-16 212,179 162,921 136,032 26,889 49,257 2,514,038 8.4 6.5 Aug-16 216,232 158,848 132,857 25,992 57,383 2,565,304 8.4 6.2 Sep-16 212,509 152,624 126,049 26,575 59,885 2,556,450 8.3 6.0 Oct-16 199,987 143,235 124,760 18,475 56,752 2,577,073 7.8 5.6 Nov-16 114,466 7.5 179,648 126,596 12,130 53,052 2,409,042 5.3 Dec-16 157,306 112.243 100,927 11,315 45,063 | 2,348,007 6.7 4.8 Jan-17 175,088 119,309 108,576 10,733 55,779 2,456,716 7.1 4.9 Feb-17 11,700 170,191 115,413 103,712 54,778 2,563,431 6.6 4.5 111,803 Mar-17 178,437 124,277 12,475 54,160 2,705,729 6.6 4.6 Apr-17 168,545 128,380 109,541 18,839 40,165 2,786,083 6.0 4.6

#Figures compiled based on reports submitted by custodians & does not includes positions taken by FPIs/deemed FPIs in derivatives.

Column A2 is being provided which depicts the Total Value of ODI issued -with underlying as only Equity & Debt excluding derivatives

Column A3 is being provided which depicts the Total Value of ODI issued -with underlying as Equity

Column A4 is being provided which depicts the Total Value of ODI issued -with underlying as Debt

<sup>\*</sup>Figures compiled based on reports submitted by FPIs/deemed FPIs issuing ODIs

Column A5 is being provided which depicts the Total Value of ODI issued -with underlying as derivatives.

Column C2 is being provided which depicts the Total Value of ODI issued -with underlying as only Equity & Debt excluding derivatives- as percentage of Assets under custody

Note: The total value of ODIs excludes the ODIs issued on underlying such as portfolio hedging, unhedged, index etc., which FPIs/deemed FPIs are unable to segregate into equity, debt or derivatives.

#### C. Proposals for further tightening of ODI/PN Norms:-

In order to further enhance the transparency in the process of issuance and monitoring of ODIs being issued by the FPIs registered with SEBI, following steps are being proposed:-

#### 1. Levy of Regulatory fees on FPIs issuing ODIs:-

As discussed above, in order to ensure that the ODI route is not misused, SEBI has been continuously making regulatory changes. These changes however, require investment in manpower and systems in order to make quick analysis of the voluminous data being submitted by the ODI issuing FPIs. SEBI incurs a significant expenditure in terms capital and manpower when it comes to monitoring of investments coming through the ODI route. SEBI has put in place dedicated IT systems for the ODI issuers to report the Beneficial Owners and other details of the ODI subscribers. We may therefore, levy regulatory fees on FPIs issuing ODIs and the group entities of such FPIs, which may be involved in taking underlying positions in Indian securities market. The proposal for implementation of fee on ODI issuing FPIs will require changes in SEBI (FPI) Regulations, 2014.

It is proposed that beginning April 01, 2017, for a period of every three years, regulatory fees of US\$ 1,000 be levied on each ODI issuing FPI for each and every ODI subscriber coming through such FPI. We understand from the monthly ODI data reported by the ODI issuers that quite a few ODI subscribers invest through multiple issuers. It will discourage the ODI subscribers from taking ODI route and encourage them to directly take registration as an FPI.

# 2. <u>Prohibit ODIs from being issued against derivatives except for those used for hedging:</u>

Presently, ODIs are being issued against derivatives along with equity and debt. As of April 2017, the ODIs issued against derivatives had a notional value of INR 40,165 Cr which is 24% of the total notional value of outstanding ODIs. SEBI proposes to prohibit ODIs from being issued against derivatives for speculative purpose. Further, the ODI issuers shall be given time till December 31, 2020 to wind up the ODIs

issued against derivatives which are not for hedging purpose. It will be incumbent on ODI issuing FPI to ensure that ODI is issued against those derivatives which are purely for hedging purpose and not for naked speculation. The ODI issuing FPI shall put in place necessary system to ensure the same.

# D. Public Comments:-

1. In light of the above, public comments are invited on the proposals given at 1 and 2 of C above. Comments/ suggestions may be provided as below:

S. No.	Pertains to C.(1) / C.(2)	Suggestions	Rationale

2. Comments may be forwarded by email to <a href="mailto:odi-feedback@sebi.gov.in">odi-feedback@sebi.gov.in</a> latest by June12, 2017.

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